



OUTDOOR HARDSCAPES

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DESCRIBE THE FEATURED PROJECT.

This is the first complete home in Rolling Hills Country Club; the owners are now enjoying their indoor/outdoor experience. The Roe family went with all the bells and whistles: swimming pool, spa, automatic covers, LED lighting and waterfalls. There is also an outdoor kitchen and several fire pits. The clients enjoy their incredible view of the golf course looking over the city of Los Angeles. We used all white finishes with aqua blue water—a design inspired by the Greek islands.

WHAT ARE THE BENEFITS OF USING A DESIGN/BUILD FIRM?

The benefits of having the same people who design your project also build your project are that there are fewer problems. If you do go with a separate designer and builder, make sure they have a good relationship. The last thing the client needs is to get in the middle of issues of whose fault it is when something does go wrong. When someone is building the project who also had the vision of designing it, they see things that others do not.

HOW DO YOUR SERVICES ASSIST CLIENTS IN SELLING THEIR HOME?

We always want to add more value than the client pays—so when the client goes to sell their home, they're not only getting the money back from the services we provided, but they were able to enjoy the features while living in the house. When we

design a project, we focus on not only the monetary value they will get back but on the emotional impact and comfort level the clients will enjoy.

HOW CAN HIRING A DESIGNER HELP AVOID COSTLY MISTAKES?

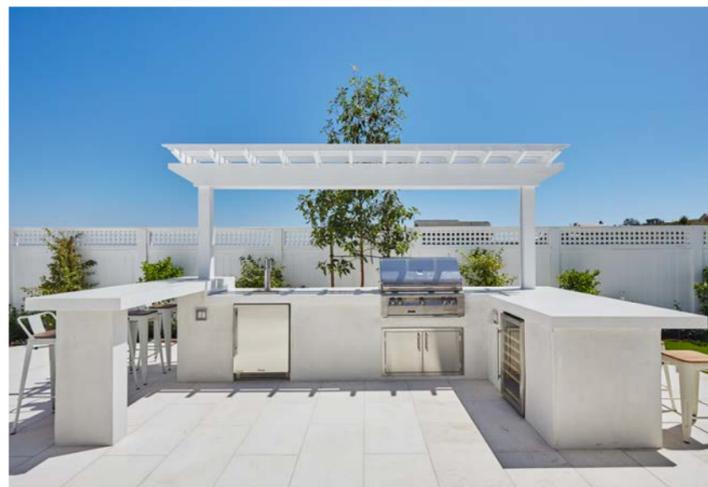
The saying "If you fail to plan, you plan to fail" is so true—especially in construction. We personally will not do a project without a design. It just makes the whole process—including engineering, permitting and understanding what you're getting—that much easier. We offer a one-stop-shop from design to install, which it makes it easier on the client.

WHAT IS YOUR TOP TIP FOR BLENDING INDOOR AND OUTDOOR LIVING?

The doors leading outside create the illusion that you have so much more square footage than you actually do. Our South Bay homes typically have small yards; let those yards become part of your living space with an indoor/outdoor feel. We live in California; take advantage of our weather by creating a living space outside.

TELL US ABOUT YOUR BACKGROUND.

Twenty years ago Outdoor Hardscapes recognized a need for South Bay homes to add value by creating living spaces outdoors. Now our company is one of the most sought-after design and install teams not only in the South Bay but also from Malibu to Laguna.



PHOTOGRAPHED BY ALEXIS ADAMS

